



DEN-AIR AIR CONDITIONING, INC.

STATE LIC. # CACO-41200

1426 Skees Road, Suite D, West Palm Beach, Fl. 33411 561 533-0716 www.den-air.com

Does this happen to you?

There a lot of things around the house that we take for granted...*until they quit working*:

I wondered why my lawn had brown patches and at first I thought I needed to fertilize the lawn, so I went and bought fertilizer only to find out that wasn't the problem. I needed to perform a *maintenance* on my lawn sprinklers. It appears that periodically the heads need to be removed so the lines can be flushed out of sand and other particles that buildup and clog the heads.

Now that the weather is getting hotter, it seems that the grass grows so fast that an elephant could hide in it, so I get the lawn mower out and filled it with gas, and pulled the rope so many times, I knew that the muscle in that arm was going to be bigger than the other one. I had gas, but it wouldn't start, so off to the repair center I head only to find out that all it needed was a new spark plug, which had I performed a *maintenance* on it, I could have saved the expense @ the repair center.

Next thing I know, my wife says that the refrigerator isn't getting cold, so I call the repair company and the repair man comes and says "You could have saved a service call had you done a simple *maintenance* on the refrigerator, which was pull out the refrigerator and vacuum off the coils on the backside and that would have taken care of the problem."

I could continue on, but I think that you get the picture that there are a number of things around the house that need to be *maintained* periodically and if that is done the money you might have had to spend is still where it belongs – in your pocket.

Now that I have taken care of the things that need to be taken care of, I'm going to sit down in front of the TV and watch the ballgame. Wait a minute, how come it's warm in here? I get up out of the recliner and find that the thermostat is reading 82 when I have it set for 76. What's wrong now? I call the a/c repair people and after the technician checks out the system, he informs me that had I had the system on a *maintenance* contract, he could have kept an eye on the system and advised me of any upcoming problems and I wouldn't have had to be sweating and paying a lot more money that I had to.

So it just goes to show you, that if you take care of things, they will take care of you. You better believe that I now have a *maintenance* contract on my air conditioning, so now I can truly relax. You can too, just call Den-Air @ 561-533-0716 or email us at denairac@gmail.com or visit our website @ www.den-air.com.

Rosey Roseto
Solutions Manager
Den-Air Air Conditioning